

- 1 **How to Beat Bosses & Teachers In Hierarchies**
- 2 **Who Am I?**
- 3 **Why Am I Doing This?**
- 4 **First, Though: Is This Worth the Effort?**
- 5 **Some Terminology**
- 6 ***If* You Live in a Hierarchical Society....**
- 7 **Both Bosses and Bureaucrats**
- 8 **Adversarial or Cooperative?**
- 9 **Why Do We Have Bureaucracies?**
- 10 **My Definition of a Bureaucracy**
- 11 **But What If You're Outside a Bureaucracy?**
- 12 **Mastering "The Bureaucratic Method©"**
- 13 **Interior Tactics: Overview**
- 14 **Determine What Kind Of Bureaucrat / Boss You Face**
- 15 **If You Have a Bad Bureaucrat...**

- 16 **Stories**
- 17 **Getting to the Next Higher Boss**
- 18 **Going to a Higher Authority**
- 19 **Know Their Rules Better Than They**
- 20 **A Movie Moment To Illustrate This Point....**
- 21 **Two Movie Moments To Illustrate This Point....**
- 22 **How to Learn Their Rules**
- 23 **Why Breaking Rules Is Bad**
- 24 **Track Your Doings**
- 25 **How to Keep Sending Notes**
- 26 **Find Out What Motivates Your Boss / Bureaucrat**
- 27 **Stories**
- 28 **How to Win--with the Good**
- 29 **Be Flexible**
- 30 **The Reasoned Approach**

31 **More Reasonings...**

32 **Cookies**

33 **Exterior Maneuvers**

34 **Now: Your Thoughts and Situations**

35 **Who Am I?**